Supply Chain BP Solutions

GE Information Services



Purchasing/ Procurement



Inventory Management



Logistics Management



Direct Sales Force



Channel Management



Story: GE Nower Generation



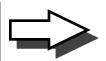
Before

Each Department

- . their Procedures
- . their Suppliers



Vaste Amount of Suppliers

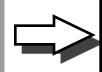


Non controllable

- . quality
- . cost

After

Centralized Supplier Database



Centralized
Qualification
Criteria

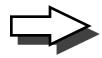


Centralized Corporate Agreements



Before

Buyers Pulls data From MRP System



Creates Spreadsheets

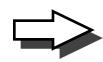


Mails/Faxes to Supplier

- Sporadic
- Inconsistent
- Buyer Dependent
- Limited to Key Supplier

After

GEPG Internal System

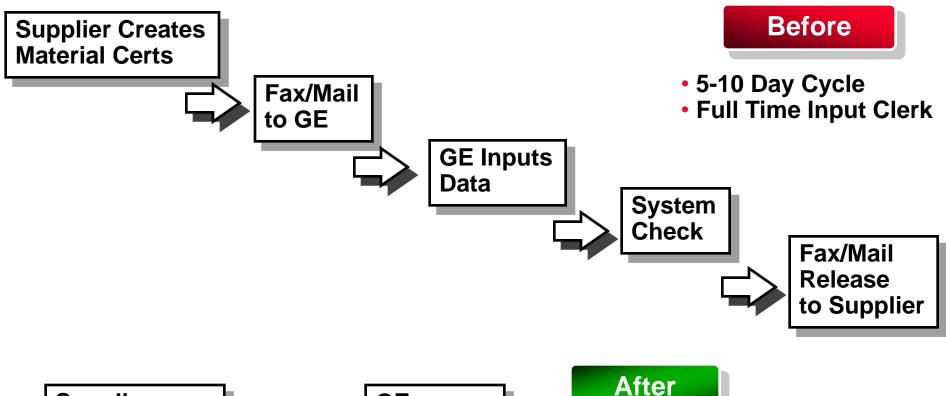


Supplier

- Information On Demand
- Available to all Suppliers



GE Information Services



Supplier Electronically Inputs Cert



GE Electronic Release

- On Line ("0" Cycle)
- Immediate Feedback
- No GE Resources



Electronic Bulletin Board:

- Current Specification Library
- Electronic Product Catalog
- Electronic Drawing Transfer
- Business Policies and Practices
- Certified Supplier Database
- Supplier Selection Information
- Supplier Quality Information



Electronic Bulletin Board :

- Electronic Product Catalog
- Electronic Drawing Transfer
- Electronic Auctions/Bidding

E-MAIL

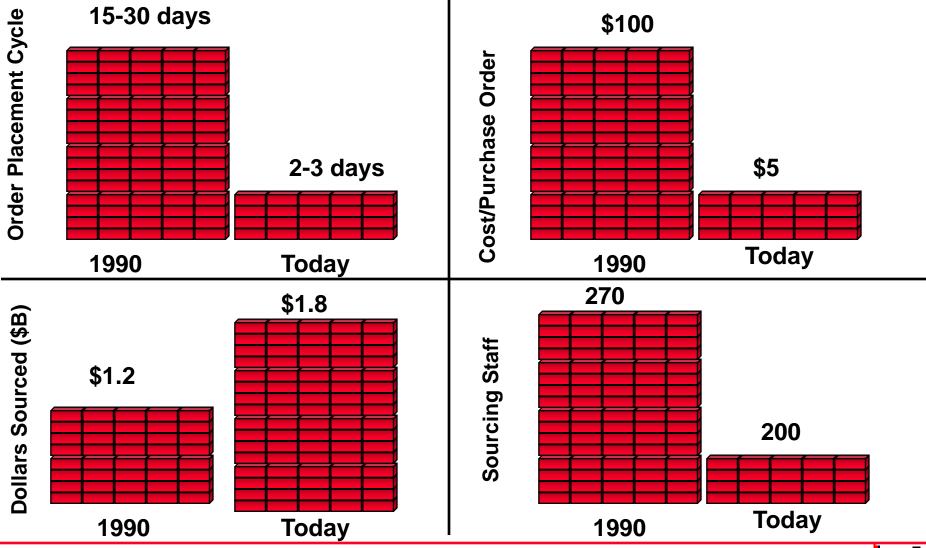
- replacing "Telephone Tag",Inter'l "Time Windows"
- Faxing, Hard Mail

EDI:

- Improved Speed of Transactions with Suppliers
- Increased Productivity in Sourcing Operation
- Easier of Managing Changes to Schedule
- Reduce Order Placement Cycle



GE Information Services



Solid ProgressBig Opportunity Remains



Thank you!



Productivity. It's all we do."

